# SOCIAL MEDIA ADVERTISING

Whether you aim to direct traffic to your website or to publicise a service or product, social media advertising can be an incredibly cost effective method of promotion, and thanks to a wealth of data that we can capture from social media networks, we can be extremely targeted with our approach.

## **HOW DO WE DO THIS?**

- 1. We create three 'personas' that match your target demographic, using interests and online habits (rather than keywords, which can be expensive).
- 2. We divide the personas into segments to target them individually.
- 3. We locate them through data available on social media.
- 4. We perform A/B testing on the creative and messaging of the ads.
- 5. We review the results and determine the most successful ads and audience segments.

## "A MAN WHO STOPS ADVERTISING TO SAVE MONEY IS LIKE A MAN WHO STOPS A CLOCK TO SAVE TIME"- HENRY FORD



### WHAT YOU GET:

- Creative content
- Advertising message
- Delivery of ad across multiple networks
- Market targeting and segmentation
- Performance review

### BUDGET

A minimum of £200 per campaign (Up to £1,000 ad spend, 15% fee after first £1,000)

